

Press release

Minden, 29 March 2021

For fast, consistent, efficient and state-of-the-art ink dispensing

Follmann invests in a new GSE ink dispensing unit

Customers today expect rapid supply of high-quality products. There is demand not only for bulk standard products, but also for company brand colours and Pantone- or HKS-based ready-mixed inks in lower amounts. To meet these needs, Follmann has expanded its production with the addition of a new ink dispensing unit.



After extending and optimizing its water-based printing-ink range last summer, the family-owned company headquartered in Minden has now invested in a new, fully automatic GSE ink dispensing unit.

“Continuous improvement and further development are priorities for us, so we are all the more delighted to have achieved the very latest state of the art and high efficiency in production with this new unit, which complements the rest of our equipment,” says Roland Geiselhart, Director Business Unit Print + Packaging at Follmann. “The new ink dispensing unit enables us still better to meet the individual wishes and needs of our customers, whether they require low volumes or just-in-time production of special colours. It also allows highly efficient, rapid sampling of new and further improved recipes.”

GSE, too, is pleased that its unit is being used in a new way: “At GSE, we promote a strong culture of cooperation, both within the company and with our customers. Thanks to excellent collaboration with Follmann and our modular system configuration, we have been able to install a customer-specific colour mixing unit that meets the agreed conditions,” explains Onno Deen, Sales Manager at GSE Dispensing.



The highly user-friendly and extremely low-maintenance unit enables quick and economical production of even very small amounts of ink for individual use, for example 10-200 kg of one colour. The latest software supports the entire data management and recipes are stored in a database.

“Exact dispensing of the individual components takes very little time and reproducibility is exceptionally high. This permits us to supply products quickly and to provide a high standard of accuracy and consistency. Potential sources of error are virtually excluded, thanks to the sophisticated software and the precision of the hardware,” adds Roland Geiselhart.

About us

Follmann is a family-owned company operating in the international chemicals industry. As part of the Minden-based Follmann Chemie Group, the company, which has more than 170 employees, achieved a turnover of about 100 million euros in 2020. The Follmann product range comprises water-based printing inks and low-migration adhesives for the packaging industry, decorative coatings for the wallpaper and décor industries, high-performance adhesives for the wood and furniture industries and functional coatings and microcapsules for a wide range of other industries. Renowned for its innovative products and customised solutions, Follmann has long been recognised as a leading market force for speciality chemicals in Europe.

Successfully represented worldwide by a number of affiliates, local distributors and sales offices, the Follmann Chemie Group, together with its subsidiaries, Follmann and Triflex, now has more than 800 employees and in 2020 achieved a turnover of more than 200 million euros.

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